



Co-Sponsored By:

Person, Whitworth, Borchers and Morales, LLP

"Profitable Mineral Management"

**BREAKFAST SERIES for
Surface and Mineral Owners
*Admission by Invitation Only***

TOPIC: **Royalty Audit Support**

LOCATION: **San Antonio Petroleum Club**
8620 N New Braunfels, Suite 700
San Antonio, TX 78217-6363
P 210.824.9014
F 210.829.5443

TIME: 7:30 AM Breakfast - 8:00 AM Presenters - 8:50 AM Questions & Answers

INTRODUCTIONS: **Trey Scott - Trinity Mineral Management, President**

BOOK: **Cowboy Ethics, What Wall Street Can Learn from the Code of the West**
By: James P. Owen

QUOTE: **THE CODE OF THE WEST**

1. Live Each Day With Courage
2. Take Pride In Your Work
3. Always Finish What You Start
4. Do What Has To Be Done
5. Be Tough, But Fair
6. When You Make A Promise, Keep It
7. Ride For The Brand
8. Talk Less And Say More
9. Remember That Some Things Aren't For Sale
10. Know Where To Draw The Line

THIS MONTH: **Royalty Audit Support**

UPCOMING: **Seasonal Break November and December 2013**
2014 Seminars will be 1st Tuesday of the Month
Our next seminar will be on January 7, 2014

PRESENTERS: **Patrick Oegerle – Person, Whitworth, Borchers and Morales, LLP**

- **Oil and Gas Information**

1. Why you should get it
2. How you can get it

Kyle Haley – PGE Mineral Properties Ltd.

- **Royalty Audits**

Royalty Audit Discussion – A Dozen Points

1. Trust but verify
2. Product - Oil, Gas, NGLs (processing?)
3. Lease
4. Risk vs. Reward
5. Experienced Auditors
6. Opportunities
7. Persistence
8. Relationships
9. Never be Satisfied
10. Find the documents
11. Frustration and Complexity
12. BIG PICTURE vs. Practicality

Patrick Oegerle
Associate Attorney
Person, Whitworth, Borchers & Morales, L.L.P.

Mr. Patrick Oegerle was born in Oklahoma City, Oklahoma in 1976. He was raised in Uvalde, Texas, and graduated from Uvalde High School in 1994.

In 2000, Pat earned a Bachelor of Business Administration degree from the University of Texas at Austin and a Master in Professional Accounting degree from the University of Texas Graduate School of Business. In 2003, he received a law degree from the University of Texas School of Law.

Pat is licensed by the State Bar of Texas and U.S. District and Bankruptcy Courts for the Southern, Western, and Northern Districts of Texas.

Kyle W. Haley, CPL

Mineral Manager

Petty Family Interests

Mr. Kyle W. Haley grew up in Marble Falls, Texas and graduated with a bachelor's degree in Urban and Regional Planning from Texas State University in 2004.

Kyle is a Certified Professional Landman (CPL). He is currently a member of the Texas Land and Mineral Owners Association, San Antonio Association of Professional Landmen, American Association of Professional Landmen and the South Texas Property Rights Association.

Kyle has been actively involved in the land business and the oil and gas industry for the last 10 years. He joined Lewis Energy Group in 2006 as an in-house Landman. Kyle's responsibilities at Lewis Energy Group focused on various projects, from leasing and acquisitions, to divestures and partnerships. He was fortunate to see the entire process of land administration and management by working in-house as well as in the field. Working for Lewis Energy Group, Kyle oversaw all land related activities relating to pipeline rights-of-way and due diligence projects for the company's drilling program. Kyle and his team successfully managed more than 350,000 acres and 1,300 producing wells, while drilling approximately 100 new wells per year.

In May 2010 Kyle joined Petty Family Interests as a Mineral Manager under the recommendation from Trey Scott. Kyle currently oversees all aspects of the oil and gas operations, from surface issues, lease negotiations and dispute resolutions, to royalty verification and audits. His role with Petty Family Interests has allowed him to become very familiar with all facets of the oil and gas industry, including: revenue, expenses and acquisitions. Kyle works closely with many large and small operators as well as, many industry experts, such as Trey and Trinity Mineral Management. Kyle and the team are committed to short and long term strategic planning, while allowing for the full development and exploration of the assets under lease, while continuing to lease new properties and acquisitions of new assets.